



## **Delamore Group & Partners to launch a Tech enabled FINTEGRATION™ strategy for India**

- *DTM Global Holdings announces India strategy*
- *Fintegration to focus on building overall financial infrastructure of the country including for startups and VCs*
- *In talks with a recognised stock exchange to launch VentureXchange*
- *Announces the launch of a breakthrough fund in partnership with a micro VC*
- *Plans a string of additional financial initiatives to be announced in the coming months*

**Mumbai/London,** 24th July 2018: Canada-based DTM Global Holdings Ltd, a tech focused holding company promoted by Delamore and Owl Group and partners, founded by Sanjeev Kumar, is gearing up to enter India with an aim to build a financial infrastructure under a FINTEGRATION® strategy for the overall financial ecosystem of the country including the startups creating a new tech enabled liquidity bridge for the market and investors in general

Through FINTEGRATION® DTM Global is proposing to integrate and upgrade the existing financial system in the country. And by removing the inherent inefficiencies in the overall system, the team at DTM Global aims to, not only plug the existing gaps, but also create a system that is able to operate at a lower costs while delivering first world solutions and services to the market participants. All powered by tested innovative technology and efficient execution.

Several initiatives are being worked upon, and the company intends to partner with Metropolitan Stock Exchange (MSE), which is the third national level stock exchange in India, to explore VentureXchange in partnership with an overseas exchange as well as launching ETF focused on creating new liquidity for Micro VCs , a first-of-its-kind trading platform, will help VCs and investors to trade in certain portfolio investments once it is listed on VentureXchange in partnership with MSE. The idea is to be the enabler and create a tech enabled liquidity bridge that will offer a range of exit options to existing investors, which in turn will encourage them to reinvest in more startups.

A similar initiative is planned to help solve the non performing and distressed assets held in the banking system of the country. A platform supported by DTM global along with MSE and other partners will create a new marketplace, to enable the banks as well as existing ARCs to exit their current holdings.

**Sanjeev Kumar, CEO of DTM Global Holdings Ltd** says, “Inequality within any society creates marginalisation, and over time, it could potentially drag the economy down. So technology has to be the great enabler and equaliser. But a technological solution especially for a complex economy and society like India has to be tailored for the local requirements, and the team at DTM is confident of delivering a highly innovative FINTEGRATION™ platform that is, a first world innovation specifically tailored for the needs of the Indian economy. The three strong pillars key to success of any business are, people; strategy and execution. And that is at the core of our business model “

The Company is also mulling more such strategic initiatives for the startup ecosystem here. DTM Global Holdings ([www.dtmglobalholdings.com](http://www.dtmglobalholdings.com) ) has also joined hands with a micro VC with considerable presence in the Indian startup ecosystem to launch a \$100 million Breakthrough Fund. The new Breakthrough Fund will look to invest post Series A in high potential startups only. Delamore Group has agreed to be one of the anchor LPs of the new fund. The first close of the fund is expected to be announced by the end of this year.

For an early stage VC, staying invested post Series A becomes a challenge as they don't invest high amounts in their portfolio companies thus, they end up exiting with a limited return. The idea to launch this breakthrough fund is to identify such high potential startups who are expected to grow rapidly and support their funding needs.

Backed by Delamore Group and partners, the Breakthrough fund is expecting to invest in 15 tech startups

DTM has also taken a stake in a non banking financial company ( NBFC ) in India through which it plans to deliver and execute its **FINTEGRATION™** strategy.

About the Founders and Partners

### **DTM Global Holdings promoted by the D&O group**

The Delamore & Owl Group of Companies (“D&O Group” “The Group”) is a privately-owned group consisting of 48 Subsidiaries, with a global reach and client base. Its portfolio of clients are governments, non-government, and privately-owned entities based in more than 30 countries in the Americas, the Middle East, Africa, Europe, and Asia Pacific.

As a conglomerate the group's complete library of businesses spreads across various sectors of the economy including aviation, agriculture and agri-commodities, commodity trading, consultancy, construction, ICT, infrastructure, environment & energy, healthcare, financial services, mining, among others.



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